



Quote Number

00001216

Account Name

Titus County, TX

Grand Total

\$342,885.00

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Precinct-based ballot scanning unit	\$6,100.00	24	\$146,400.00
Verity Ballot Box w/ Transport Bag and Privacy Screens	Ballot box included with Verity Scan	\$0.00	24	\$0.00
Scan Calibration Kit	Kit to calibrate and test scanning speed of precinct scanner	\$0.00	1	\$0.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$5,300.00	24	\$127,200.00
Verity Accessible Booth w/ Transport Bag and Privacy Screens	Wheelchair-accessible voting booth included with Verity Touch Writer w/ Access	\$0.00	24	\$0.00
Okidata B431D Printer w/ Starter Cartridge	Laser printer included with Verity Touch Writer for ballot printing	\$0.00	24	\$0.00
Printer Stand	Small table for printer included with Verity Touch Writer	\$0.00	24	\$0.00
Toner Cartridge, Okidata B431D, Black	Black toner for Okidata B431D printer	\$165.00	24	\$3,960.00
Verity Key	Electronic security token	\$109.00	2	\$218.00
vDrive	Flash memory card/audio card for use with Verity devices	\$66.00	60	\$3,960.00
Verity Battery Charger, 6 Bay	Battery charger for Verity unit	\$540.00	1	\$540.00
Verity Caddy with Casters	Storage unit for Verity voting devices; assembly required	\$740.00	6	\$4,440.00
Verity Caddy Cover	Protective cover for Verity storage caddy	\$250.00	6	\$1,500.00
Corrugated Plastic Transfer Case for Printer	Case used for shipping and warehouse transfer	\$55.00	24	\$1,320.00
Corrugated Plastic Transfer Case for Verity Voting Device	Case used for shipping and warehouse transfer	\$70.00	48	\$3,360.00
Verity Count	Verity Count software license	\$12,000.00	1	\$12,000.00
Verity Workstation	Workstation for Verity software	\$5,800.00	1	\$5,800.00
23" Flat Panel Monitor	Monitor for use with Verity Workstation	\$0.00	1	\$0.00
Okidata B431D Printer w/ Starter Cartridge	Laser printer for report printing	\$325.00	1	\$325.00
Okidata ML-1121 Line Printer	Audit log printer	\$300.00	1	\$300.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	\$20,000.00	1	\$20,000.00
License and Support	Annual license and support fee	\$10,062.00	1	\$10,062.00

Subtotal

\$341,385.00

Shipping and Handling (Estimated)

\$1,500.00

Grand Total

\$342,885.00



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Bill To 110 S Madison St., Suite C
 Pleasant, TX 75455

Ship To 110 S Madison St., Suite C
 Pleasant, TX 75455

Customer Contact

Contact Name Krissy Lytle Phone 903-575-0902

General Information

Expiration Date 7/7/2016 Instructions Please fax with signature to (512) 252-6923 or scan and email to ktrethewey@hartic.com to place this order.
 Payment Terms Net 30

Terms and Conditions

Subsequent License and Support will be billed annually per contract terms.
 Pricing subject to inventory availability at time of quote execution and acceptance.
 Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

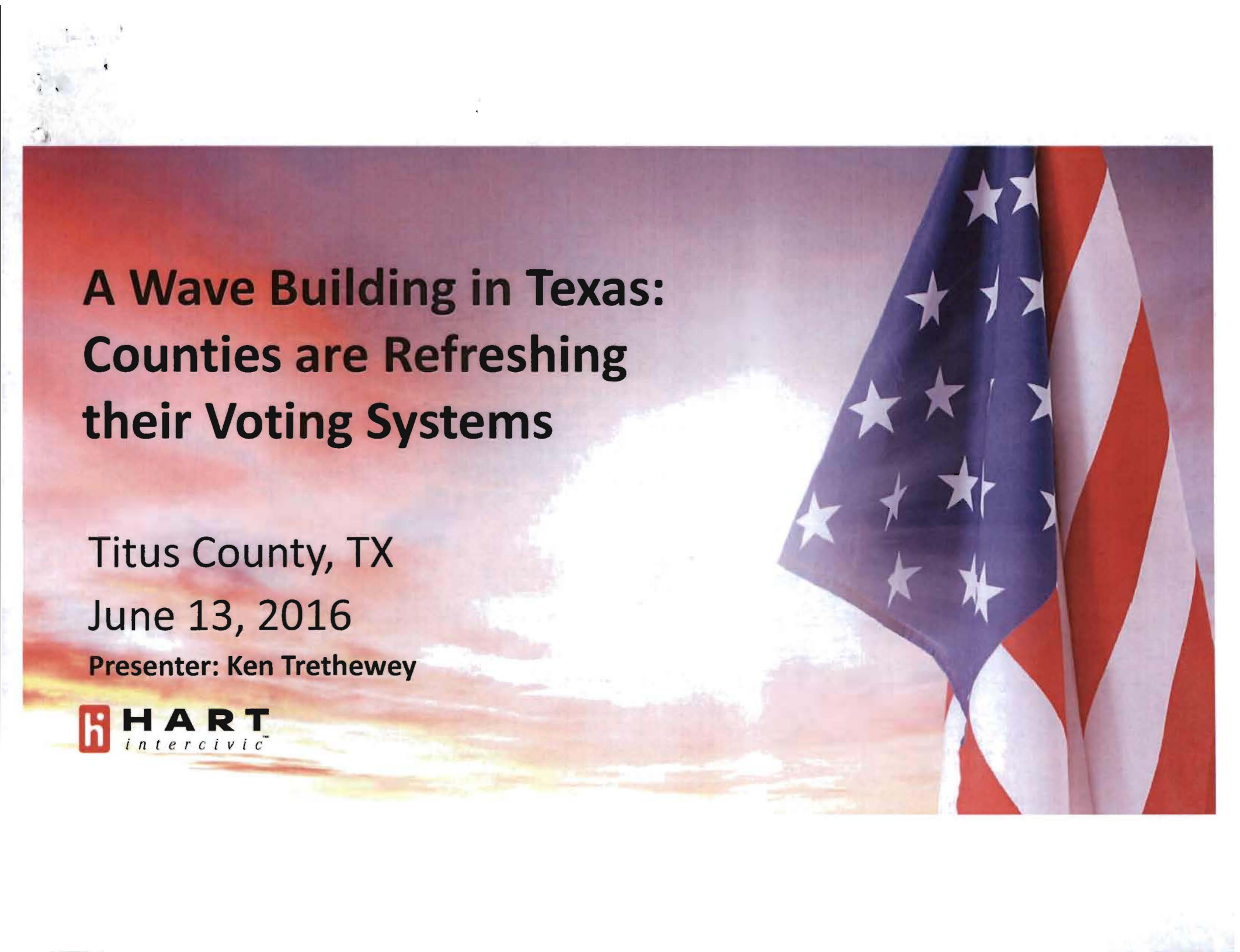
Prepared By Ken Trethewey Title Director of Sales

Signature *Ken Trethewey*

Customer Approval

Name: _____ Title: _____

Customer Approval: _____ Date: _____

An American flag is shown on the right side of the slide, waving against a background of a sunset sky with orange and yellow clouds. The flag's stars and stripes are clearly visible.

A Wave Building in Texas: Counties are Refreshing their Voting Systems

Titus County, TX

June 13, 2016

Presenter: Ken Trethewey



Agenda

- Election system landscape in Texas – where we are now, and how we got here
- Current election system situation in Titus County
- Verification – Hart's new paper ballot voting system
- Proposal
- Demonstration

Election System Landscape

- **2000** - Bush vs. Gore - hanging chads
- **2002** - Help America Vote Act
- **2005** – TX counties put new voting systems in place
 - These systems had an expected working life of ten years.
 - Counties in Texas (and all over the country) are in the process of refreshing that old equipment now.



U.S.'s Aging Voting Equipment



Report: America's Aging Voting Machines Could Present Election Problems

"Voting machines around the United States are coming to the end of their useful lives. Break downs are increasingly common. That could be a serious problem for next year's presidential elections."

HUFFPOST POLITICS

The National Voting Machine Crisis Is Upon Us -- And It's Affecting Elections

"The nation's aging machines (are) supposed to be replaced every 10 to 15 years. In 2016, 43 states will use machines that are at least a decade old."



USA TODAY

Experts Warn Aging Voting Machines Could Pose Election Crisis

"We're perilously close to the end of the expected life span... These machines are essentially computers. We don't ask our laptops or desktops to last a decade."

The New York Times

America's Aging Voting Machines

"With the 2016 presidential election just a year away, the vast majority of states are still getting by with old machines that are increasingly likely to fail, crash or produce unreliable results."

Election System Landscape in TX

- **2013** - TX SOS began directing clerks and EAs to advise their courts that new systems would soon need to be procured.
- **2014** - Judges and Commissioners were informed at their annual conference in Lubbock to make plans to refresh their voting systems.
- **2016** – Judges and Commissioners received the same message in Horseshoe Bay
- Texas counties are responding:
 - **21 Texas counties have already refreshed their voting systems (including Wood, Hopkins and Upshur)**
 - **5 of them in response to equipment emergencies**
 - **Scores more are requesting quotes, scheduling demos (including Harrison, Cass, Smith, Hunt, Cherokee and Lamar)**



Current Election System Situation in Titus County

M100s

- Designed in 1990s, optical scan technology, no longer manufactured
- Large and heavy
- Prone to jamming
- Require obsolete data storage media
- Mechanical write-in diverters not reliable



Current Election System Situation in Titus County

Automarks

- Designed in 2003
- Large and heavy
- Prone to jamming
- Almost never used



Current Election System Situation in Titus County

M650

- Designed in early 2000s, optical technology, no longer manufactured
- Several catastrophic failures in Texas (Bastrop, Orange, Matagorda, Jefferson)
- **Very** prone to jamming
- Requires obsolete data storage media
- Very expensive





Verity Voting System

Verity Design Goals

- All new system, not another revision of the Hart Voting System
 - meets latest Voluntary Voting System Guidelines
 - offers continued U.S. supply chain for years of service and support
- Ease of transport & storage
 - smaller and lighter devices
 - portable and durable
 - small storage footprint
- Incorporates the lessons learned and customer suggestions during 15 years supporting the Hart Voting System



Designed for Ease of Transport and Storage

- Compact and light weight
- Portable and durable
- Small footprint
- Efficient and convenient rolling racks





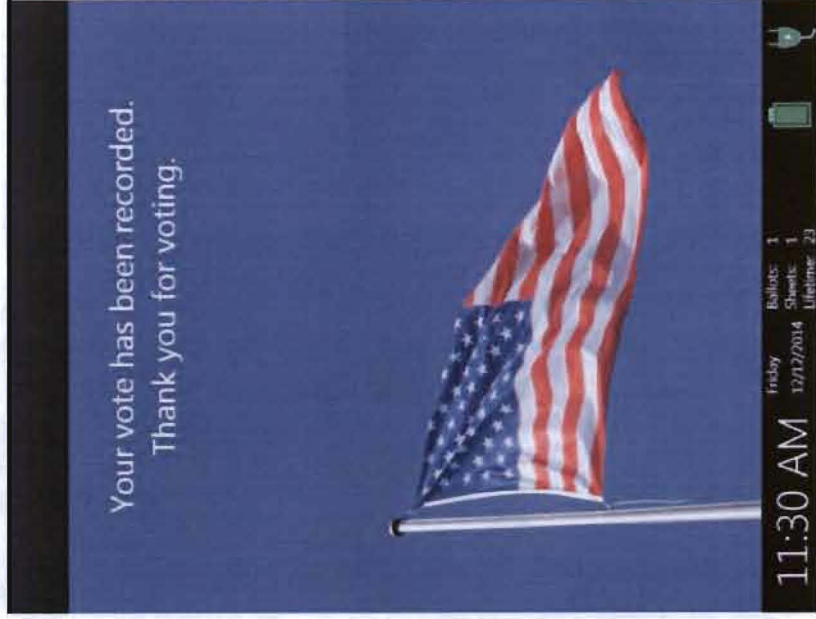
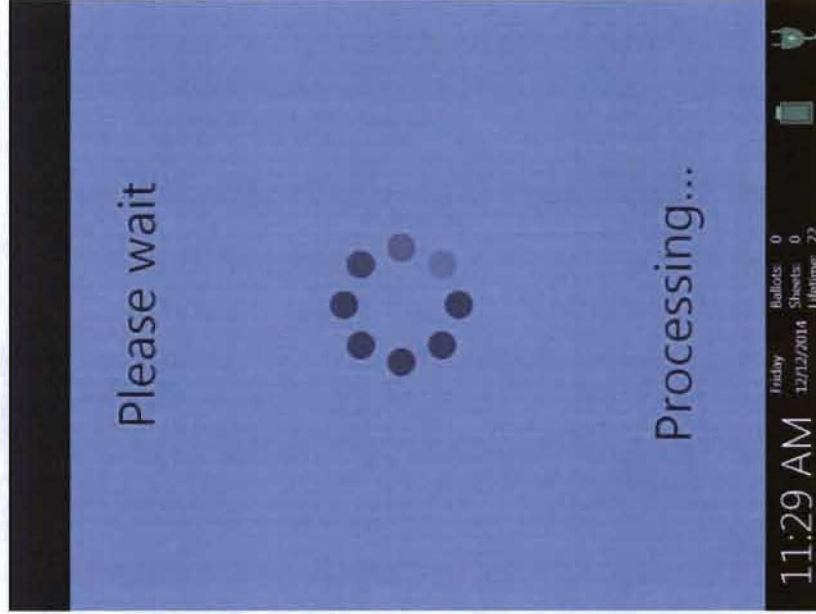
Verity Scan

Verity Scan

- Completely self-contained in secure case, **lightweight** at approx. 31 lbs.
- **Digital** technology
- Large, intuitive, full-color touchscreen voter interface
- Ballot printing can be fulfilled by the county, by Hart, or by a third party
- Accommodates commercial-off-the-shelf paper stock
- Digital image capture for **Write-In** resolution and auditing

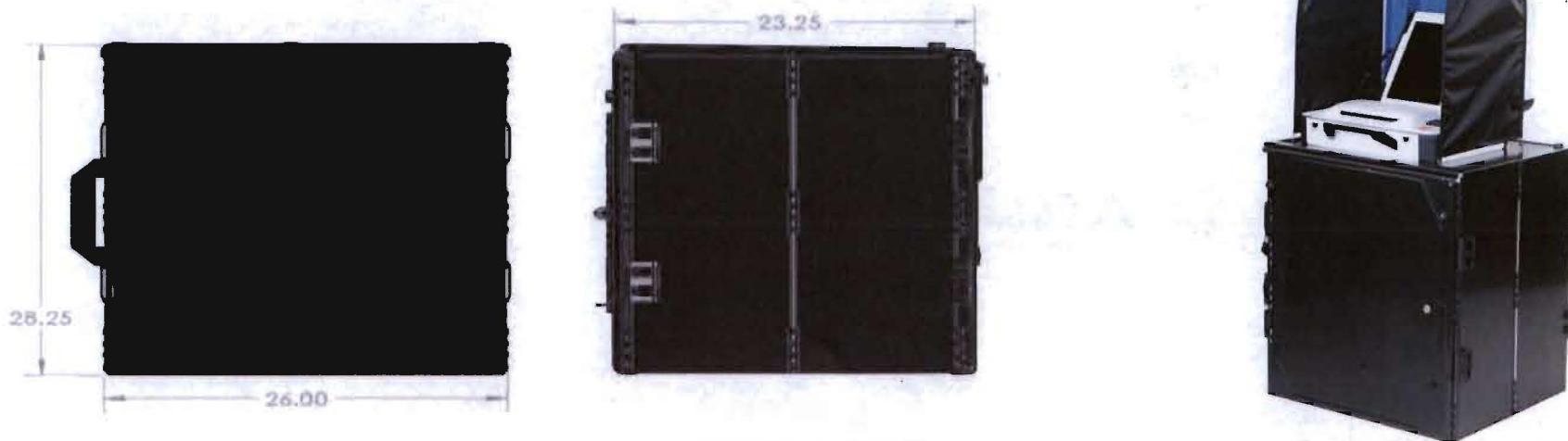


Verity Scan – Screen Shots



Verity Ballot Box

- Folding design
- Designed for security
- Light weight (approx 26 lbs.)
- Easily transportable by poll workers
- Easy set-up
- No need for mechanical ballot diverter
- Folds to 5" thin





Verity Touch Writer with Access

Verity Touch Writer with Access

- Utilizes Hart's award-winning accessible voter interface
- Prints a full marked ballot, from blank stock
- Approximately 28 pounds
- Can be used to print blank ballots when needed



Texas Early Adopter Program

What Hart offers:

- Locked in pricing
- Substantial discount
- Buy back/salvage of old election equipment

How to take advantage:

- Sign a quote by October 30, 2016
- Take delivery of the certified system by December 31, 2016



Financing Options

- Hart-recommended Lender (5-7 years)
- Local Lender (5-7 years)
- Tax Note (7 years)
- Certificate of Obligation (20 years)
- Bond

Value Proposition

- **Equipment refresh**, with all new system, new supply chain, and meeting latest VVSG requirements
- Increased efficiencies in polling place operations, **storage and transportation**, and administrative functions
- Improved voter experience
- Early Adopter Discount available to counties purchasing in 2016





Product Demonstration